

Compliance risks of personal and corporate fund transfers?

Cost reduction and efficiency improvement strategies

Tax risks associated with invoice reimbursements

Commission payments from personal accounts?

Compliance risks of employee salaries, social insurance, and individual income tax



**One-Stop Solution** 

## **Smart Group**

## Intro



A one-stop corporate services platform formed by an experienced tax and human resources team, aiming to help companies improve their operational efficiency and profitability by reducing their labor costs, time costs and tax risks.

#### **Team Intro**

#### 李扬 Michel Li

16 years + BDO China CPA firm + management accounting + tax consulting + OA system building experience CMA (Certified Management Accountant) FCP-zero code development engineer in Jandao Cloud Served as tax consultant and CFO for several small and medium-sized startups.

## 费曙青 Daisy Fei

17 years + Real estate (A & B) + Financial industry experience China's first-class registered architects China Certified Public Accountant Senior Engineer Project Management Professional (PMP)

#### **Formation**



Stay Group Ltd



**OptimiX Finance** 



ZhongJian CPA Firm

#### 李轶 Kevin Li

15 years + Ernst & Young + US-based Greater China Finance Lead + Finance Adviser Master of Professional Accounting CPA Australia Professional Coach, CaoHeJing Technology and Entrepreneurship Center (National level)

#### 竺俊杰 Jeff Zhu

12 years + Government + Fesco Adecco HR industry experience

Deputy Secretary General and Director of Shanghai Putuo District Changshou Road Street Director of Shanghai Huangpu District Young Entrepreneurs Association

#### **Service Scope**

#### **01 Finance Outsourcing**

#### Basic

- Tax Registration
- Bookkeeping
- Annual Tax Filing
- Annual Finance Reporting Package and Submission (including Notes)
- SAMR Submission(State Administration for Market Regulation)

#### Advance

- Reimbursement Assist
- VAT Invoice management
- Bank Management
- Customized
- Tax Risk Check
- Other

#### **02 Human Resource**

- ➤ HR Outsourcing (Agency/Full Risk/Not)
- > Employee Benefits
- Recruiting
- Flexible Employment Services
- Visa Application

#### **03 Company Registration**

**04 Tax Compliance Review and Risk** 

**Assessment** 

## **Finance Fee List**

Туре		Service Details	Billing	Description	Service Fee (RMB)
	1. Tax Account Open				1,000.00
		Tax declaration and payment	per month		500.00
	2. Bookkeeping	Preparation and filing of financial statements (excluding notes)	per month	Free for no vouch	50.00
		Regular voucher entry and filling	Each	on Invoices and Documents	5.00
Basic services (Required)		onth End Vouch entry and filling Each On Calculation and Estimation		On Calculation and Estimation	15.00
	3. Annual Tax filling		Per year	No complicated tax adjustments involved	1,000.00
	4. Annual Finance Reporting Package and Submission (including Notes)		Per year	Per year No complex statement account notes are involved	
	5. SAMR Submission		Per year	No branches involved	500.00
	Expense reimbursement management		per person per month	Standard service process based on stay finance and taxation	100.00
		Revenue recognition principle design	per hour	After execution, charges will be made according to the month end voucher	800.00
	2. Customized financial processes	Lease accounting treatment	per hour	After execution, charges will be made according to the month end voucher	800.00
Advanced Services (Optional)		Management accounting dimension design	per hour	After execution, the fee is 5 yuan/dimension	800.00
(Optional)		Customized expense reimbursement management (including system construction)	per hour	Based on Jiandao Cloud Platform	800.00
	3. Customized financial processes	Customized financial reports	per hour		800.00
	5. Custofffized financial processes	English (French) Financial Statement Preparation	per hour	Prepared based on relevant accounting standards	800.00
		Completion of group financial reports	per hour		800.00

## Finance Fee List (Cont.)

Туре		Service Details	Billing	Description	Service Fee (RMB)
	4. Bank account management	Online banking payment (preparing, not approval)	per month	Including 20 payments (RMB30 per exceeding payment)	500.00
		Deposit of overseas payments and foreign exchange declaration	Each	Account entry information is provided by the customer	30.00
		Trade Foreign payment  Each  Customs declaration information is provided by the customer		• • • • • • • • • • • • • • • • • • • •	400.00
		Nontrade Foreign payment	Each	Service contracts and invoices are provided by the customer	800.00
Advanced Services	5. Output VAT invoice management	Issue VAT invoices	per month	Contains 20 invoices (RMB30 per exceeding invoice)	500.00
(Optional)		Issue red invoice (Adjust/Reverse)	Per Serving	Red invoices issued across months	60.00
		Input VAT Authenticity Verification	per month	Giveaway	-
		Input VAT Tax Compliance Analysis	per month	No need for the month, no charge	150.00
	6. Input invoice management	Input VAT Tax Risk Assessment Report	Per Serving		500.00
		Input VAT Tax Risk Control	per hour		1,500.00
		Periodic financial status report	per hour		1,500.00
	7. Other advanced services	Fixed asset inventory/inventory inventory	per hour	Provided by Douliu Finance and Tax Partners	1,500.00
		Other complex matters	per hour		1,500.00

## **SmartGroup Finance Fee Package**

### **New Startups**

## RMB500/Mth

#### Applicable to

- > Startups with no employees
- Less than 50 transactions per month

#### Service

- Bookkeeping
- Tax Filing
- Financial Reports

#### \_\_\_\_\_

#### Discount

- 40% discount for first 3 months (new established company)
- > 50% discount on annual fee

#### **Standard**

## RMB1300/Mth

#### Applicable to

- > Business start operation
- Less than 5 employees
- Less than 200 transactions per month

#### **Service**

- Bookkeeping
- Tax Filing
- Financial Reports
- Payroll Calculation
- > Input VAT Risk Assessment

#### \_\_\_\_\_

#### Discount

> 25% discount on annual fee

#### **Advance**

## **Customized**

#### Applicable to

> Advance requirement for finance

#### **Service**

- Basic Finance service
- Expense Reimbursement management
- Bank account management
- Tax Compliance Review and Risk Assessment
- > Output VAT invoice management
- > Input VAT invoice management
- Budget
- Customized
- Others

#### **Annual Fee**

## **RMB2000/Yr**

#### Service

- Annual Tax Filing
- Annual Finance Reporting package and submission(including Notes)
- > SAMR submission





Scan or click for service fee estimation
https://bit.ly/feequote

## **HR Fee List**

	Service Detail			HR outsourcing		
Туре			Description	Non-full risk outsourcing	Full risk outsourcing	
			01) Go through the recruitment procedures;			
			02) Transfer social insurance, house fund and other social insurance;			
		Onboard and	03) Transferring ccp and group relations;		Employee labor cost*16%	
		Leave	04) Handle the resignation procedures for the resigned employees, and handle the transfer procedures of social insurance, provident fund, party and league relations, etc.;			
			05) Provide employment consultation and other services to resigned employees;			
			06) Open a new account for employees who apply for social insurance for the first time;			
		Social Insurance	07) Handle the payment, account management, and inquiry of various social insurances stipulated by the state for employees;			
Basic services (required)	HR Services		08) Adjust the social security base for employees every year in accordance with the law;	150		
		House Fund	09) Open a new account for employees who apply for provident fund for the first time;			
			10) Handle housing provident fund payment, account management, inquiry, etc. as required by the state for employees;			
			11) Adjust the provident fund base for employees annually in accordance with the law;			
			12) Provide monthly benefit payment details;			
		Services	13) Provide policy consulting services to HR;			
			14) Send a compilation of national policies regularly every month;			
			15) Provide consulting services on documents and household registration policies to employees;			
	Payroll calculation and payment		Obtain personal tax special deduction data information, calculate and pay wages for employees, and withhold and pay personal income tax on their behalf			

## HR Fee List (cont.)

	pe Service Detail Description			HR outsourcing				
Туре			Non-full risk outsourcing	Full risk outsourcing				
Basic services (required)	sic services (required) HR Services Onboard and Leave 01) Go through the recruitment procedures;							
Risk Outsourcing Solutions	Intermediary company signs labor contract (Fesco/FSG Shanghai Overseas Service)  Compensation and management during work-related injuries; subsidies and management for female employees during pregnancy, childbirth, and breastfeeding; subsidies and management for employees during medical treatment; outsourcing parties as employers bear employee resignation compensation; arbitration case handling				Employee labor cost*16%			
	Recruitment Se	rvices	Provide recruitment solutions according to customer needs (senior managers with an annual salary of more than RMB 300K)					
			Regular Employees	· · · · · · · · · · · · · · · · · · ·				
	On-site management Provide on-site service solutions according to customer needs		Provide on-site service solutions according to customer needs	Customized solutions	Customized solutions			
Advanced Services (Optional)	Employee back	ground checks	Background check services, including employee education verification, criminal record check, etc.	Customized solutions				
	Employee Bene	fit Plans	Employee benefits: personal accident insurance, supplementary medical care, etc.	Non-full risk outsourcing  150  Employees edical ise handling  For annual salary above 300,000, headhunt service charges 20% of annual salary as service charges 20% of annual salary as service charges 20% of customized solutions  Customized solutions  Customized solution  240  Customized solution  Customized solution	240			
	System Support  Provide human resources system solutions according to customer needs		Provide human resources system solutions according to customer needs		Customized solutions			
other VAT and surcharges According to the national fiscal and taxation policy, an additional 6.77% value-added tax and surcharges will be charged.					rged.			

## **Company Registration Fee List**

Туре	Service Details	Description	Service Fees (RMB)
	Company name select	Company Name Availability & Compliance Check	
Basic services (Required)	Company Registration	Assisting companies with registration	2000
	Company tax registration	Assist the company with tax registration	
	E-businesss License Application	Chinese legal person	free
	L-businesss Electise Application	Foreign legal person	1000
	Soical Insurance/House Fund Account Open	Assist in opening the company's Soical Insurance/House Fund Account	1500/item
		Recommended Virtual Address	Fee Applies, Normally Free
	Company registered address	The customer selects the address of the registration district or county (the third party provides a virtual address)	Collect and pay the fees for the third party to provide the address
		Using your own address (with a signed lease) - If we need to intervene and communicate with the landlord, we will charge you based on the time spent	Free; communicate with landlord about address 800/2h
		Assist in checking the completeness of relevant registration documents (in Chinese and English)	
Optional Services(Optional)	Overseas individuals/companies setting up companies	Note: We recommend using the standard version AOA provided by the SAMR. If necessary, you can submit a AOA amendment after company establishment (any additional communication costs caused by the use of non-standard AOA will be charged on a case-by-case basis)	500
		Submit documents offline (no need for foreigners to frequently enter China)	1000
	Registration location screening	Understand the company's situation and needs, introduce appropriate government policies for each region's industries, and assist in choosing a suitable registration area for the industry; provide 2-3 regional options	500
	(Shanghai districts)  Assist company personnel to arrange meetings and negotiate support policies with the government  Accept the client's entrustment and contact the government for details of the support policy on behalf of client		3000/h
			1500/h
	Opening a basic corporate bank account	Accompanying processing (if you use the bank we recommend, some procedures can be simplified)	2000/item (about 4 hours)
	Assistance in finding an office	Understand the company's situation and needs, provide 2-3 suitable office options, and recommend office building account managers for connection	free
	Assist in negotiating office rent	Accompanying bargaining	1500/h
	Change of company registration information	Changes to the company's legal representative, chief representative of the representative office, registered address, business scope, etc.	2000/item
other	VAT and surcharges	According to the national fiscal and taxation policy, an additional 6.77% value-added tax and su	urcharges will be charged.

# Tax Compliance Review and Risk Assessment Fee List

Туре	Service Details	Description	Service Fees (RMB)	
	Big data background	The big data system analyzes data from various industries to form industry risk assessment values		
Basic services	Connecting to the tax system  Obtain company authorization to connect to the tax system to automatically capture relevant tax information		200/tax year report	
	Identify tax risk points	The system automatically captures tax risk warning points and automatically generates a risk identification report based on industry data comparison		
Advanced Services	Detailed risk and tax situation	Understand various financial indicators, financial ledgers, tax reports and other information in detail, and evaluate corporate tax risks	12,000/tax year	
	In-depth Management Recommendations Report	Based on various information and indicators, a detailed management recommendation report is formed		
Solutions	Risk problem solutions	Form customized solutions based on identified tax risks	Customized solutions	

## **Served Clients**











































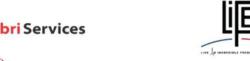


















CITY城市发展















# Thank you for your attention and support, we look forward to work with you!

李扬 Michel Li 18621830983

michel.li@optimixasia.com

李轶 Kevin Li

18049861983

kevin-y.li@foxmail.com

费曙青 Daisy Fei

18017363797

daisy.fei@staygroup.com.cn

刘唯佳 Aaron Liu

18019033830

Aaron.liu@staygroup.com.cn

李多来 Lee Li

15021981146

lee. li@ staygroup. com. cn

董倩璐 Jessica Dong

13524215800

jessica.dong@staygroup.com.cn

## Attach Full Service List

	01 Financial and tax services	4	Prepare monthly, quarterly and annual reports	7.11	Assisting with corporate profit budgeting	12.7	Group financial report completion
	(Total 15 major & 84 minor items)	4.1	Preparation of balance sheet		Statistics of the cumulative amount of invoices and reminder of overage	13	Financial and tax risk checkup
1	Pre-tax period	4.2	Preparation of income statement	7.13	Answers to clients' tax questions	13.1	Financial risk analysis
1.1	Taxation Network Information Collection	4.3	Prepare a cash flow statement	8	Expense Reimbursement Management	13.2	Tax risk analysis
1.2	Tax types determined according to business scope	5	Filing of books, vouchers and tax returns	8.1	Invoice authenticity verification	14	Financial and tax consulting services
1.3	Approved enterprise type (general or small scale)	5.1	Keep original financial information and data	8.2	Invoice duplication verification	14.1	Long-term financial and tax consultant
1.4	Online signing of tax-bank tripartite agreement	5.2	Keeping account books, vouchers and tax returns	8.3	Prepare invoice reimbursement analysis report	14.2	Internal finance and taxation training
1.5	Financial accounting system filing	5.3	Annual review completed and the above information transferred	9	Bank account and online banking management	14.3	Internal review of corporate tax compliance
1.6	Verify the type, quantity and amount of corporate invoices	6	Matters handled by the Taxation Office	9.1	Corporate Internet Banking Management	14.4	financial analysis
1.7	Add tax payer information and real name	6.1	Request Invoice Increment	9.2	Foreign exchange business management	14.5	Budget Management
1.8	Assist the legal person and the person in charge of finance to register their real names in the online office	6.2	Apply for an increase in invoice amount	9.3	Capital exchange settlement	14.6	Enterprise investment and financing solution consulting
2	Accounting Processing	6.3	Invoiced Inspection	9.4	Foreign exchange payments for trade	14.7	Domestic and overseas IPO consulting services for enterprises
2.1	Enterprise tax declaration account opening certification	6.4	Update registration of tax information	9.5	Non-trade foreign exchange payments	15	Other advanced services
2.2	Activation of financial account set	6.5	Small-scale enterprises converted to general taxpayers	10	Sales invoice management	15.1	Periodic financial status report
2.3	Establishment of accounting subjects	6.6	Apply for corporate tax refund	10.1	VAT invoice issuance	15.2	Fixed Asset Management
2.4	Collection and registration of monthly accounting and tax return materials	6.7	Apply for tax incentives and additional deductions	10.2	Red Invoice	15.3	Inventory Management
2.5	Organize and classify monthly corporate expense invoices	6.8	Reading on the tax policy of the online office	11	Invoice management	15.4	Other complex matters
2.6	Organize monthly sales and purchase invoices	7	Professional account manager connection	11.1	Verification of authenticity of input invoices		
2.7	Arrangement, classification and registration of monthly bank statements	s 7.1	Monthly reminder to submit information	11.2	Input invoice tax compliance analysis		
2.8	Preparation of monthly accounting entries	7.2	Monthly tax filing reminders	11.3	Input Invoice Tax Risk Assessment Report		
3	Tax Return	7.3	Invoice hosting customer's invoice information connection	11.4	Tax risk control of input invoices		
3.1	Monthly declaration of VAT and surcharges	7.4	Remind customers of tax payment status	12	Customized financial services		
3.2	Declare city construction tax, education fee and other additional taxes every month	7.5	Check and certify the incoming invoice of the managed customer	12.1	Revenue recognition principle design		
3.3	Monthly/quarterly corporate income tax declaration	7.6	Notify the monthly invoice certification	12.2	Lease-related accounting treatment		
3.4	Monthly personal income tax declaration	7.7	The tax department will provide timely feedback to customers	12.3	Management accounting dimension design		
3.5	Stamp duty according to actual declaration	7.8	Query and book an appointment with a tax specialist	12.4	Customized expense reimbursement management (including system construction)		
3.6	Declare other taxes according to actual situation	7.9	Assist enterprises in calculating wages	12.5	Customized financial reports		
3.7	Withholding tax	7.1	Assist companies with monthly tax budgeting	12.6	English (French) Financial Statement Preparation		

	02Human Services		Recruitment headhunting services		04Tax risk checkup service
	(6 major & 25 minor items)		General staff recruitment		(3 major and 7 minor items)
1	Personnel Services	4.2	Headhunting services for mid- and senior-level staff recruitment	1	Basic physical examination service
1.1	Entry and Resignation	5	Employee Welfare Services	1.1	Big data background
1.1.1	Handle recruitment procedures;	5.1	Employee supplementary medical insurance, mid- to high-end medical insurance	1.2	Connecting to the tax system
1.1.2	Transfer social insurance, housing provident fund and other social insurance	5.2	Employee Physical Examination Service	1.3	Identify tax risk points
1.1.3	Transferring Party and Group Relations	6	Advanced HR Services	1.4	Generate reports quickly
1.1.4	Handle resignation procedures	6.1	On-site management services	2	In-depth physical examination service
1.1.5	Handle the transfer procedures of social security, provident fund, party and league relations, etc.	6.2	Employee background checks	2.1	Analyze the financial and tax situation in detail
1.1.6	Provide employment consultation and other services for resigned employees			2.2	In-depth Management Recommendations Report
1.2	Social Security/Provident Fund Payment		03Business registration services	3	Advanced Services
1.2.1	Applying for social security for the first time/New Provident Fund Account for Employees		(5 major & 13 minor items)	3.1 Risk problem solutions	
1.2.2	Apply for social insurance/Provident fund payment, account management, inquiry, etc.	1	Business registration company name verification		
1.2.3	Adjust social security for employees every year according to law/Provident Fund Base	2	Company Registration		
1.3	HRServe		Assist in choosing a suitable registration area for the industry; recommend a virtual address for company registration		
1.3.1	Provide benefit payment details every month;	2.2	Assist in finding an office and accompany in negotiation		
1.3.2	forHRProviding policy consulting services	2.3	Assist clients in negotiating industrial subsidy policies with the government		
1.3.3	Send a national policy compilation regularly every month	2.4	Assist in checking the integrity of relevant registration documents (in Chinese and English)		
1.4	Staff Services	2.5	Help clients submit documents offline (no need for foreign personnel to frequently enter China)		
1.4.1	Provide consulting services on documents and household registration policies for employees	3	set up an account		
2	Salary calculation and payment	3.1	Accompany you to open a basic bank account+Bank capital account		
2.1	Calculate and pay employee wages and withhold personal income tax	3.2	Provide foreign legal person official seal management	1	
3	Human Resources Risk Outsourcing Services	4	Tax account opening	1	
3.1	Compensation and management during work-related injuries	4.1	Assist in tax assessment		
3.2	Subsidies and management for female employees during pregnancy, delivery and breastfeeding	4.2	Assist in applying for taxpayer type (small-scale taxpayer by default)		
3.3	Employee medical allowance and management	4.3	Apply for a one-card pass for legal persons	1	
3.4	3.4 The outsourcing party, as the employer, shall bear the employee's severance compensation		Assist in opening a tax account and signing a tripartite agreement		
3.5	Labor arbitration case handling	5	Change of company registration information		